

SAN ANTONIO WATER SYSTEM
P. O. BOX 2449
SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL FOR: Biennial Contract for Polymer (May 1, 2019 through April 30, 2021)
 TIME & DATE: 3:00 p.m., February 13, 2019

Polydyne, Inc.
 1 Chemical Plant Road
 Riceboro, GA 31323

Solenis, LLC
 3 Beaver Valley Rd., Suite 500
 Wilmington, DE 19803

Univar USA, Inc.
 8201 S. 212th
 Kent, WA 98032-1994

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
1.	2,000,000 lbs.	PRICE/	1.12	1.24	NO BID
	Year 1 1,000,000 lbs	YEAR	1,000,000.00	1,000,000.00	
		TOTAL	1,120,000.00	1,240,000.00	
	Year 2 1,000,000 lbs (Max 5% Escalation)	PRICE/	1.176	1.302	
		YEAR	1,000,000.00	1,000,000.00	
		TOTAL	1,176,000.00	1,302,000.00	
	Bulk Polymer Truckload Delivery (2 year Total)	TOTAL	2,296,000.00	2,542,000.00	
	Product submitted:		Clarifloc C-6254		
2.	Year 1 8,500 lbs	PRICE/	1.18		
		YEAR	8,500.00		
		TOTAL	10,030.00		
	Year 2 8,500 lbs (Max 5% escalation)	PRICE/	1.24		
		YEAR	8,500.00		
		TOTAL	10,540.00		
	2,000 Gallons (Approximately 17,000 Lbs)			1.31	
	Polymer Tote Delivery 250 Gallon	TOTAL	20,570.00	22,270.00	
3.	Freight Charge Emergency Tote Delivery	PRICE	0.00	3,000.00	
			*		
	TOTAL	TOTAL	2,316,570.00	2,567,270.00	
	EXTENSION 1 (Max 5% escalation)		1,245,850.0000		
	EXTENSION 2 (Max 5% escalation)		1,308,185.0000		
	EXTENSION 3 (Max 5% escalation)		1,373,522.0000		
	EXTENSION 4 (5% escalation)		1,442,570.3500		
	EXTENSION 5 (5% escalation)		1,514,337.1175		
	Terms		Net 30 days	Net 30 days	
	Delivery Days		7-10 days	10days	

***LOW BIDDER**

All price escalation must be supported by the producer price index. Testing was conducted on each of the polymers submitted. The test determined the pounds of polymer needed to thicken 1 ton of sludge. Polydyne's product used the least amount of polymer to thicken 1 ton of sludge and Polydyn submitted the lowest price per pound. See attached for testing results.

Historically SAWS has used 1,000,000 pounds of polymer per year. Estimate used for calculation purposes, actual amount may vary based upon yield, number of pounds polymer to thicken 1 ton of sludge.

BID INVITATIONS WERE E-MAILED TO AND/OR PICKED UP BY:

Aspen Polymers
 BASF Corp.
 Coyne Environmental
 DXI
 GEO Specialty Chemicals

Kermira Water Solutions, Inc.
 Neo Solutions
 Newman Regency
 Polydyne, Inc.
 Solenis, LLC

Demandstar
 SAWS Website